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Shift to shares

Over the last couple of years, a lot of Australians have been wary of risk when investing, and have invested in cash or term deposits. But the latest figures show that shares have outperformed cash and property, so is it time to think about different investment options?

Last year the Reserve Bank of Australia reduced the official interest rates several times and it is now as low as they were in 2008 at the height of the GFC when businesses such as Lehman Brothers were collapsing. Mortgage holders have been rejoicing, hoping that the banks will pass on some of the interest rate cuts. Meanwhile investors with significant cash or term deposit holdings have been experiencing lower returns.

Cash and term deposits

With the interest rates so low, six month term deposit rates are now sitting around 4.5 per cent. This has fallen significantly from the high of 2008 when they were around 9 per cent. This means that people who are relying on cash or term deposits to provide income or returns have not had as much discretionary income as they would have liked. The predictions are that interest rates will continue to fall, if this happens, returns from cash and term deposits are going to continue to fall as well.

Property

Over the last couple of decades, property was a significant way to generate great returns, but after the GFC confidence fell and there were a lot of forced sales. Over the last 10 years, property has only returned 5.5 per cent. One of the major deterrents

right now is that with the taxes and levies on purchasing a property, the cost of buying is around 6 per cent of the purchase price. Some experts are predicting property growth to slow even more going forward, saying that the late 90's boom was a once in a lifetime high.

Shares

Last year the Reserve Bank of Australia recommended that investors move towards shares. They said that shares are more attractive, as the lower interest rates have helped increase stock prices. Over the last five years the share market has been pretty low, it is down a third from their

highs in 2007, but when you look at the ten year return rate of shares it has returned 8.7 per cent, which looks pretty good.*

So what should you do?

The key is to look at diversifying across cash, shares and property. You need to understand the historical information, your appetite for risk and where you are in the investment cycle. By balancing long and short term investments with your objectives you will be on the path to success. Anyway you choose to proceed, as your financial advisers, we would love to talk to you about the different options, to find one that suits your needs.



* Source: <http://www.news.com.au/money/investing/shares-diff-bet-property-and-cash-analysis/story-e6frmb-122654818214>

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Dealing with credit card crunch

The holiday season has left many people with a larger than expected credit card debt. If you are one of the people feeling the credit crunch, this article looks at ways to reduce your credit card balance.

Credit cards are great in that they allow you to buy things you may not have the cash for. This becomes dangerous during the holiday season as we all get tempted to buy bigger and more expensive presents or splurge during a holiday. But with high interest rates and the difficulty to pay off balances, credit card debt can become a big problem.

Unfortunately there are no quick fixes, you need to look at your debts and find something which will motivate you to pay it down. Before embarking on a plan to repay your debt, it is important to determine why this has happened and implementing a budget is a great place to start. This article looks at different methods of dealing with the credit card crunch.

Pay off the smallest debt first

One method of dealing with debt is to pay off the smallest debt and then move onto the next largest debt. This works if you have multiple credit cards and personal loans, this method of debt reduction is also called the "snowball" method. The order you pay off the debt should be irrespective of the interest rate, instead it works by giving you quick wins, keeping you motivated to do it again.

One thing to be aware of when paying off the smallest debt first is to make sure that there are no major legal downsides to not paying off one of the larger debts. For example, if you owe the Australian Tax Office money, it might be wisest to pay them off first and then start paying off the small debts.

Pay off the most damaging debt first

If you are motivated by numbers and shudder at the thought of high interest rates, then you should look to pay off the debt which is doing the most damage. Credit cards with high interest rates such as 15-20 per cent should be paid before personal loans where rates are lower at under 10 per cent.

Transfer your balance to a lower interest rate

There are a lot of credit cards and banks out there offering low interest products that are designed for balance transfers. This can be a great way to move from those damaging, high interest rate credit cards. But before you do anything, you need to get your calculator out and crunch the numbers.



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Summer 2013

Have you thought about who gets your super after you die?

When you pass away most of your assets will be taken care of by your legal representative or the executor of your Will. But your super is different and most people don't realise that if they don't nominate a dependant, their super and insurance benefits could potentially be distributed differently to their wishes.

Superannuation law states that the trustee of your super fund has the discretion to distribute your benefits. However, you can inform your super fund trustee which eligible dependant you want your benefit to be paid to. An eligible dependant includes your spouse, your de facto partner, your children or someone who is financially dependant upon at the date of your death.

The basic types of nominations you can make are listed below, but talk to your super fund or us for specific rules and requirements that you need to be aware of.

Type of nomination	Description	Positives	Limitations
No nomination	If you don't make a nomination, the trustee will generally pay your benefit to your estate. If your estate is insolvent or you die without a valid Will, then the trustee will generally pay to your eligible dependants in proportions the trustee considers appropriate.	You don't need to worry about renewing your nominations.	Without nominating your dependants, there is a chance your super benefits could go to someone you didn't intend it to go to.
Non-binding nomination	This is where you can tell the trustee whom you want your benefits to go to, and it will be considered by the trustee, but it is not binding.	The nomination is not binding so it can be adjusted by the trustee if your situation has changed. For example, if you get divorced after your nomination, the trustee can take that into account.	The nomination is not binding on the trustee of your super fund, so the trustee will make the decision on your behalf. Furthermore your benefits could go to an eligible dependant you didn't intend to receive it.
Binding nomination	If you undertake a binding nomination, the trustee must pay your benefits to the dependants and in the proportions you have set out. The binding nomination is only valid for three years, after which it must be reconfirmed.	You can be assured that the trustee will pay your benefits to the dependants whom you want it to go to.	The definition of an eligible dependant can be restricted for different super funds. The nomination must be renewed every three years which can be easy to forget.
Reversionary benefit nomination	This applies when you are opening a pension account, allowing you to nominate who will automatically get your pension after you pass away.	Your pension can continue with very little interruption, meaning that your beneficiary can continue to receive income during a tough time.	The reversionary nomination can only go to an eligible dependant, such as a spouse or a child under 18. You cannot change your reversionary benefit nomination once your pension starts.

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Top tips for dealing with credit cards

- **Shop around for a low interest rate** – There are so many different cards and different rates, you should be able to find one with a low interest rate. Plus if you want to transfer the balance on your old card, you can find cards with very attractive transfer rates.
- **Reduce your annual fees** – By having more than one card, you may be paying more than one annual fee. Some annual fees are over \$300, so you may want to consolidate to one card, or even consider finding a card with no annual fees.
- **Try not to pay overdue or over limit fees** – You can get charged up to \$40 for overdue or over limit fees. The best practice is to pay your credit card off completely every month, but if you can't do that, make sure you keep it under your limit and you pay your bill a few days before it is due.
- **Watch out for overseas transaction fees** – Some cards charge overseas fees up to 5% or three per cent for each transaction. Try to minimise the small overseas transactions you make on the card if the fee is a flat dollar amount. Consider changing cards to one that does not charge overseas fees if you travel a lot or do a lot of online purchases.
- **Be wary of reward cards** – Reward cards often have very high interest rates and annual fees. People get attracted by the travel offers or reward points but don't realise they are paying higher than normal rates. So do your homework and make sure you understand the fine print.

The credit cards often offer a very low rate for a period of time, but then they jump up to a higher interest rate. You need to be sure you will be able to pay off the debt before the higher interest rates kick in. To see if you can afford it, simply divide the total amount owing by the number of months that the low interest rate is offered for, this roughly becomes your monthly payment. Can you afford it?

Also you need to fight the temptation that the old credit card presents. Now that the balance is back to zero, cancel it before you start filling it up again.

Use your savings to reduce debt

You could dip into your savings to help pay off your debt. Savings often has a lower interest rate than credit cards or personal loans, so it might be wise to move some of your money around so that you pay off some of your debt. But don't bleed your savings dry, you need to have enough put aside in case of emergencies. You shouldn't put yourself into a position where if something happens you need to rely on those credit cards again.

Start saving

After you have paid off your debt, you can start saving. Your first priority should be to build an emergency fund which can cover up to six months of expenses. You could also look at creating a holiday or fun fund. This means you can tap into it if you want to go on a holiday or buy big presents next Christmas.

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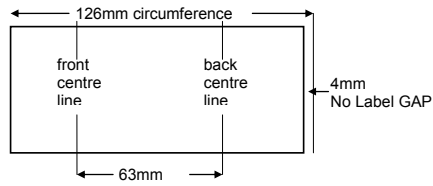
125ml Cylinder Tube

Size
w117 x h 140mm

(refer to label applicator)
SELF ADHESIVE LABEL:
Max. Wrap Label size =
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2.0mm radius corners

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Sticker Middle

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**A stimulating facial scrub
designed to exfoliate
refresh and renew the skin.**

This facial scrub eliminates impurities, stimulates the building of new epidermis cells and removes dead cell build-up. Use regularly

DIRECTIONS

Apply thinly to face and neck. With moist fingertips, massage gently into the skin around the mouth, nose, forehead and chin areas. Rinse with luke warm water. Follow with appropriate toner and moisturiser.

CONTENTS

De-ionised water, glyceryl monostearate, cetyl alcohol, polysorbate 60, paraffin liquid light, paraffin soft white, pumice, Crushed limestone (CaCO_3) (crushed lime and sandstone), rosa damascena (rose oil), Melaleuca alternifolia (tea tree) oil, phenoxy ethanol, acetaminophen, methyl chlorisothiazolinone & methyl isothiazolinone, FDC red 33.

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KEBABS



BEEF

1. **BEEF KEFAB**
beef, lettuce, tomato & onion. **\$8**
2. **BEEF KEFAB MEAL**
Beef kebab, small chips & a can of soft drink.
• Upsize drink for an extra \$2
• Upsize chips to medium \$1 or upsize to a large for \$2. **\$13**
3. **BEEF KEFAB PLATE**
beef, rice, lettuce, tomato, onion, tabouli & bread. **\$14**



CHICKEN/MIX

4. **CHICKEN/MIX KEFAB**
chicken or mix meat, lettuce, tomato & onion. **\$8.50**
 5. **CHICKEN/MIX KEFAB MEAL** **\$13.50**
chicken or mix meat kebab, small chips & a can of soft drink.
• Upsize drink for extra \$2
• Upsize chips to medium \$1 or upsize to a large for \$2.
 6. **CHICKEN/MIX KEFAB PLATE** **\$15**
chicken or mix meat, rice, lettuce, tomato, onion, tabouli & bread. \$15
- EXTRAS**
\$0.50 (Garlic sauce, hummus, mayonnaise & sour cream)
\$1 (Cheese, chips, tabouli, mushroom, olives, jalapenos & pineapple)
\$2 (Beef, chicken & mix meat)

HSP SNACK PACK

Mini: Beef \$7 Chicken/Mix: \$8
Med: Beef \$12 Chicken/Mix: \$13
Lrg: Beef \$26 Chicken/Mix: \$27
Family: Beef \$37 Chicken/Mix: \$38

7. **BEEF SNACK PACK** **\$12**
Hot chips covered with beef.
 8. **CHICKEN** Hot chips covered with chicken. **\$13**
 9. **MIX** Hot chips covered with a chicken & beef. **\$13**
- EXTRAS**
\$0.50 (Garlic sauce, hummus, mayonnaise & sour cream)
\$1 (Cheese, tabouli, mushroom, olives, jalapenos, pineapple & any salad)
\$2 (Beef, chicken & mix meat)
10. **HOT CHIPS**
SMALL \$4 MEDIUM \$5 LARGE \$6

CHARCOAL PLATE



11. **MIX SHISH PLATE (3 SKEWERS)**
Any combination of marinated chicken, lamb or adana cooked over charcoal.
Served with rice, salad, grilled chilli/tomato & bread. **\$24**
12. **DOUBLE (2 SKEWERS)**
A choice of 2 skewers of marinated chicken, lamb or adana cooked over charcoal.
Served with rice, salad, grilled chilli/tomato & bread. **\$20**
13. **SINGLE (1 SKEWER)**
A single skewer of marinated chicken, lamb or adana cooked over charcoal.
Served with rice, salad & bread. **\$15**

ROLL \$11

14. **CHICKEN SHISH ROLL**
A skewer of chicken, traditional tomato & onion salad, wrapped in pitta bread.
 15. **LAMB SHISH ROLL**
A skewer of lamb, traditional tomato & onion salad, wrapped in pitta bread.
 16. **ADANA ROLL**
A skewer of adana, traditional tomato & onion salad, wrapped in pitta bread.
- EXTRAS**
\$1 (cheese) \$6 skewer of meat

GRILLED WINGS

- 4 PACK: \$7
7 PACK: \$13
10 PACK: \$18
A choice of dipping sauce included.

PIZZA

SM \$10 LRG \$15 FAMILY \$18

ADD SAUCE
TO YOUR PIZZA!
WESTSIDE SAUCE
GARLIC SAUCE
MAYONNAISE
SORIC CREAM

17. **BBQ CHICKEN** - BBQ base, chicken, mushroom, onion, capsicum & mozzarella cheese.
18. **CHEESE** - Tomato base & cheese.
19. **GARLIC PIZZA** - Tomato base, garlic & mozzarella cheese.
20. **BBQ MEAT LOVERS** - BBQ base, pepperoni, cabanossi, ground beef, shredded ham, rashers & mozzarella cheese.
21. **SUPREME** - Tomato base, pepperoni, cabanossi, shredded ham, rashers, mushroom, onion, capsicum, olives, fresh tomato, pineapple & mozzarella cheese.
22. **PEPPERONI** - Tomato base, pepperoni & mozzarella cheese.
23. **BEEF** - BBQ or Tomato base, beef kebab meat, onion, capsicum, mushrooms & mozzarella cheese.
24. **MIX KEFAB PIZZA** - Tomato base, chicken, beef, onion, mushroom, capsicum, mozzarella cheese.
25. **HOT & SPICY** - Tomato base, pepperoni, ground beef, onion, capsicum, jalapenos, chilli flakes & mozzarella cheese.
26. **VEGETARIAN** - Tomato base, mushroom, onion, capsicum, fresh tomato, olives, pineapple & mozzarella cheese.
27. **HAWAIIAN** - Tomato base, shredded ham, pineapple & mozzarella cheese.

TANDOORI CHICKEN - tomato base, red onion, capsicum, tandoori chicken, mozzarella cheese.

EXTRAS - \$2 (meat & cheese)

SAUCE: extra \$1 on Small and Extra \$2 on Large/Family Pizzas

PIDE

\$13

28. **CHICKEN** - chicken, mushroom, onion, fetta, capsicum & mozzarella cheese.
29. **CHICKEN & MUSHROOM** - chicken, mushroom & mozzarella cheese.
30. **BEEF** - beef, mushroom, onion, fetta, capsicum & mozzarella cheese.
31. **MIX** - combination of chicken & beef, mushroom, onion, capsicum, fetta & mozzarella cheese.
32. **TURKISH SAUSAGE** - Sucuk, fetta, mozzarella & egg.
33. **VEGETARIAN** - Mushroom, onion, olives, capsicum, fetta & mozzarella cheese.
34. **MUSHROOM** - Mushroom, Spinach, Feta Cheese & mozzarella.
35. **MINCE (LAHMACUN)** - topped with minced meat & minced parsley, tomato & capsicum.
36. **GARLIC** - minced garlic & cheese.
37. **SPINACH** - spinach, fetta & mozzarella cheese.

EXTRA - \$2 (vegetables & cheese) \$2 (meat) \$1 (sausage)

BURGERS

BEEF BURGERS



38. **CHEESE BURGER** - fresh ground beef, American style cheese, pickles & ketchup mayo sauce. **\$8.50**
39. **WESTSIDE SPECIAL** - fresh ground beef, American style cheese, pickles, lettuce and Westside sauce. **\$8.50**
40. **WESTSIDE INFERNO** - fresh ground beef, American style cheese, caramelised onion, jalapeno & house made chilli oil & mayonnaise. **\$8.50**
41. **WESTSIDE DELUXE** - fresh ground beef, cooked mushrooms & onions, american style cheese, westside sauce and red cabbage on a milk bun. **\$9.50**
42. **CLASSIC BURGER** - fresh round beef, lettuce, tomato, onion, american style cheese with your choice of sauce. **\$8.50**
43. **BURGER COMPO** - Any beef burger, small chips & can of soft drink. **\$14**

Extra patty- \$3 Extra Cheese- \$1

CHICKEN BURGERS

44. **ORIGINAL CHICKEN BURGER** **\$8.50**
Crispy chicken breast, lettuce, cheese & mayonnaise.
 45. **PORTUGUESE CHICKEN BURGER** **\$8.50**
Crispy Chicken breast, Peri Peri sauce (chilli), cheese, lettuce & mayonnaise.
 46. **BURGER COMPO** - Any chicken burger, small chips & soft drink. **\$14**
- EXTRA CHICKEN FILLET** - \$2 **EXTRAS** - \$1 cheese

Meal Deals



- DEAL 1**
Any 2 large pizzas, garlic bread and a 1.25L drink..... **\$35**
- DEAL 2**
Any 2 family pizzas, garlic bread and a 1.25L drink..... **\$40**
- DEAL 3**
Any 2 Pides, garlic bread and a 1.25L drink..... **\$30**
- DEAL 4**
Any 3 Family pizzas, garlic bread and a 1.25L drink..... **\$55**
- DEAL 5**
Any Family pizzas, garlic bread and a 1.25L drink..... **\$25**
- DEAL 6**
Any 3 pides, garlic bread and a 1.25L drink..... **\$43**
- DEAL 7**
Family snack pack, 4 chargrilled chicken wings and a 1.25L drink... **\$45**
- DEAL 8**
Any 4 burgers, 2 medium chips and a 1.25L drink..... **\$45**

SIDES

47. **CANS** - \$2.5
48. **BOTTLE 600ML** - \$4
49. **BOTTLE 1.25L** - \$5

50. **Hommous/Garlic Dip** - \$5
51. **Baklava** - \$3
(chocolate, Original, White chocolate)
52. **Milkshakes** - \$6
(Pistachio Baklava, Choklava)

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786 HUME HIGHWAY BASS HILL NSW 2197

The image shows the West Side Grill logo, which consists of a black circle containing the text "WEST SIDE GRILL" in a stylized, white and yellow font. To the right of the logo, the text "HOME DELIVERY" is written in black on a yellow background, followed by "CATERING" in white on a black background, and the phone number "9673 5971" in black on a yellow background. Below this, the address "1A/516-524 Great Western Highway, St Marys, 2760" and the email "info@westsidegrill.com.au" are listed in white on a black background. The website "www.westsidegrill.com.au" is also displayed in white on a black background. In the background, there are images of food, including a pizza and a burger.

[illegible]

MADO'S

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JUICE





Broadway Store

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